



PDSA Patron, HRH Princess Alexandra, the Hon. Lady Ogilvy, KG, GCVO, unveils the plaque at £1.5 million Kirkdale, Liverpool PDSA PetAid hospital, The Jeanne Marchig Centre

## The People's Dispensary for Sick Animals (PDSA)

Founded in 1917 by Maria Dickin, CBE Incorporated by Acts of Parliament (PDSA Act 1949, 12 & 13 Geo. 6, Ch. xv) (PDSA Act 1956, 4 & 5 Eliz. 2, Ch. 1xvii) Registered charity nos. 208217 & SC037585

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Newton Investment Management Limited Mellon Financial Centre 160 Queen Victoria Street London EC4V 4LA

#### **External Auditors**

Deloitte LLP 2 New Street Square London EC4 3BZ

## Actuary

PricewaterhouseCoopers LLP Waterfront Plaza 8 Laganbank Road Belfast BT1 3LR

## Chairman's foreword

2009 has proved to be another year of significant achievement for PDSA in the pursuit of our objectives to relieve animal suffering and promote responsible pet ownership. Combining the commitment and energy of our staff, volunteers and PetAid practice partners with the loyalty and generosity of our donors and supporters we have been able to treat almost 392,000 sick and injured animals, administered 363,530 preventive treatments, increased total income by 3.9% to £93.2 million (including an increase in voluntary income of 7.8%) and increased our expenditure on veterinary services for communities in most need of support to over £53 million.

It is our ongoing aim to improve the provision of our services through our network of PetAid hospitals and practices. During 2009 we completed a major refurbishment of our PetAid hospital at Shamrock Street, Glasgow, to provide upgraded clinical and building facilities and the benefits are already being seen over a wide range of improved client services. In addition, we opened a new PetAid branch at Llanelli to support our busy Swansea PetAid hospital and commenced the development of a replacement PetAid hospital at Sunderland which is due for completion in late 2010. These are all important milestones as we strive to increase the quality and availability of services to our clients.

Our achievements in 2009 are all the more remarkable when set against the background of the worst economic recession for over 80 years. A consequence of recession is higher unemployment and this leads to a greater demand for, and therefore cost of, our free veterinary services. However, like many charities, we are seeing increasing pressure on our sources of income to provide the financial support to our

operations, reflecting the competition for the donated pound. Against these pressures our aim is to continue to meet the increased demand for our services and this will continue to be our objective through 2010. In times of economic uncertainty it is especially important that we have in place robust financial systems and a strong focus on cost control and I am confident that through our Senior Management Team we have the systems and resources to ensure the long-term viability of our service provision and our mission to care for the pets of people in need.

Our financial statements show that we continued to make an operating surplus. In addition, our investment portfolio recovered from the low value recorded at the end of 2008, benefiting from the significant improvements in investment markets during 2009 to increase the level of our reserves at the year end. Our reserves are important to us, particularly in these difficult economic times, and provide the necessary flexibility for us to support our mission and plan forward effectively.

Our success could not have been achieved without the dedication of our people, whether they are in PetAid hospitals, retail stores or offices.

Visiting our premises up and down the UK I sense the dedication of our veterinary staff, the enthusiasm of our shop managers, staff and volunteers and the professionalism of support staff in the offices. There is a clear commitment to achieving our mission to treat more sick and injured animals of people in need.

On a sad note, I have to record the death of Member, former Trustee and Chairman, Mr Roy Trustram Eve, OBE DL. Roy was a Trustee for 27 years and Chairman for 6 years, retiring from PDSA Council in 2006.



Mr Michael Bolton

On 31 December 2009, my predecessor, Mr Freddie Bircher, retired as Chairman and I would like to place on record my appreciation of the contribution he has made to the ongoing success of PDSA. During his tenure as Chairman, PDSA has shown significant growth and I am in no doubt that it is due to his strong leadership that we have the ability to face the challenges that lie ahead successfully.

We at PDSA believe that the future will be challenging on all fronts, whether it be demand for our services or funding those services. However, with the commitment and dedication of our people and the benefits of prudent management over many years, we have the resources, determination and flexibility to deliver our mission into the future with confidence.

Michael Bolton Chairman

## **PDSA Trustees**

# Patron HRH Princess Alexandra, the Hon. Lady Ogilvy, KG, GCVO

## **Trustees (Council)**

#### Chairman

Mr Freddie Bircher, MA\* (to 31 December 2009) Mr Michael Bolton, FCA\* (from 1 January 2010)

#### Deputy Chairmen

Mr Chris Heaps, LLB# (to 18 June 2009) Mr Mike Radford, OBE, LLB#

#### Other Trustees

Sir John Butterfill, FRICS, MP\*
Mr Richard Clowes, BSc (Hons) Mech Eng\*
Mr Mike Dernie, BA, FRSA
Mr Noel Guilford, BA, FCA\*#
(appointed 18 June 2009)
Mr Roger Hills\*
Dr Jerry Lucke, BVSc, PhD, DVA, MRCVS#
(retired 22 September 2009)
Brigadier (Rtd) Andrew Warde, CBE,
BVetMed, MSc, MRCVS#

- \* Member of the Finance & Investment Committee
- # Member of the Audit Committee



Mr Freddie Bircher Chairman



Mr Chris Heaps Senior Deputy Chairman



Mr Mike Radford Deputy Chairman



Mr Michael Bolton



Sir John Butterfill



Mr Richard Clowes



Mr Mike Dernie



Mr Noel Guilford



Mr Roger Hills



Dr Jerry Lucke



Brigadier (Rtd.) Andrew Warde

## **Trustees' report**

## **Objectives and activities**

#### **Vision**

A healthy life for all our pets.

#### **Mission**

To care for the pets of people in need by providing free veterinary services to their sick and injured animals and promoting responsible pet ownership.

We currently restrict our activities to the UK. Our free PetAid services are offered primarily to pet owners in receipt of Housing Benefit or Council Tax Benefit and cover up to three of their companion animals.

## Strategic objectives

We aim to reach as many eligible clients and their pets as possible. Therefore, we are working towards:

## Maintaining existing PDSA PetAid services

We aim to maintain our free PetAid services in every community in which they are available on a stable, sustainable and long-term basis. Key goals are to:

- Optimise the use of our veterinary resources.
- Maintain and improve the satisfaction of our clients with our service.
- Keep clinical costs within a manageable level.

#### Expanding PDSA PetAid services

We aim to expand PDSA PetAid services as widely as funds and circumstances permit. Key goals are to:

#### Raising public perception and awareness of our work

We aim to raise public perception and awareness of PDSA activity in order to increase understanding of our work and encourage funding. Key goals are to:

- Increase awareness of free PetAid services and how to access them among eligible pet owners.
- Promote PDSA through a blend of targeted communication channels.
- Raise public awareness of PDSA and its work among our target donor groups.
- Generate sustainable income through a greater diversity of income sources.

#### Promoting responsible pet ownership

We aim to deliver a varied programme of pet health initiatives. Key goals are to:

- Use the expertise and professionalism of our veterinary staff to deliver pet health initiatives that complement and support the delivery of our PetAid services.
- Encourage young people to learn about their pet's health by offering enjoyable activities and friendly advice.
- Become the recognised leader in promoting pet health.



## Strategic activities

We deliver our Mission and Objectives through activities that can be grouped into the following four areas:

#### PetAid services

We deliver caring and professional veterinary services by:

- Working to achieve consistent and effective clinical standards.
- Maintaining an appropriate scope of service and providing this through an effective PetAid hospital team structure.
- Building new PetAid hospitals and refurbishing outdated premises as required.
- Contracting with private veterinary practices to provide free PetAid services to eligible clients on PDSA's behalf.
- Promoting responsible pet ownership and offering accessible preventive treatments to the pets of eligible clients.
- Extending the reach of our PetAid services through additional pet health initiatives.

#### Income

We generate sustainable and reliable income sources to fund our free PetAid services by:

- Maintaining effective legacy marketing and efficient legacy management activities.
- Operating a UK-wide network of PDSA charity stores that deliver a surplus and are supported by capable and committed volunteers.
- Continuously developing trading and licensing opportunities.
- Increasing regular giving through innovative marketing concepts and active database management.
- Encouraging contributions to our work from clients.
- Generating a surplus from our preventive service work.
- Maximising investment returns within the risk profile of a balanced portfolio.
- Developing and growing non-legacy income from private and corporate sources.

#### Perception and awareness

We increase public awareness of PDSA and knowledge of our work by:

- Delivering active community programmes via fundraising groups and volunteers.
- Working with the broadcast and print media to generate coverage of PDSA stories, including pet health advice, case histories and celebrity support.
- Acknowledging the gallantry of animals through our animal bravery awards.
- Offering an accessible, informative and interactive website.
- Improving pet health through our PetCheck and responsible pet care programmes.
- Developing and growing PDSA Pet Protectors, Schools PDSA and PDSA PetAid challenge for young supporters.

#### Shared services

We make best use of our human and corporate resources to support the delivery of PetAid services by:

- Developing and implementing strategies that enable PDSA staff and volunteers to fulfil their potential and engage and motivate them in the delivery of the Business Plan.
- Recruiting and retaining dedicated staff and volunteers, and encouraging them to deliver the highest possible standards.
- Using resources prudently.
- Maintaining a comprehensive, PDSA-wide staff communication and consultation body.
- Implementing control measures that ensure legal and financial compliance.
- Investing in appropriate resources and following clear IT, property and procurement strategies.
- Protecting, supporting and developing the infrastructure of PDSA and managing strategic and operational risks.

#### **Executive Staff**

#### **Director General**

Jan McLoughlin, MSc, CBiol, MSB

#### **Director of Veterinary Services**

Richard Hooker, BVMS, MRCVS

## Director of Finance & Business Development

Martin Clemmey, MA, MBA, FCA (resigned 20 February 2009) Diane Parsons (Interim) (appointed 2 March 2009 and resigned 30 September 2009)

#### **Director of Finance**

Graham Pick, ACA (appointed 22 June 2009)

#### **Director of Marketing**

Mike Crossley, BA (Hons)

## Director of Human & Corporate Resources

Karen Hailes, FCIPD

#### **Director of Business Services**

Andrew Holl, BSc (Hons)

The Director General and Directors together constitute the Special Purposes Committee.



## **Public benefit**

PDSA is governed by two Acts of Parliament (1949 and 1956) and the objects of the charity are to provide free medical or surgical treatment to animals belonging to persons who appear to PDSA to be unable to afford the services of a veterinary surgeon.

PDSA delivers its veterinary services to those in financial hardship, through a national network of 43 PetAid hospitals and 5 PetAid branches, 352 contracted private veterinary practices (known as PetAid practices) and a national PetAid request scheme, reaching every eligible person in the UK.

PDSA defines its boundaries as those pet owners who receive either Housing Benefit or Council Tax Benefit, and live within a defined catchment area around each PetAid hospital, branch or practice.

The trustees consider that due regard has been paid to the public benefit guidance published by the Charity Commission in relation to section 4 of the Charities Act 2006.

PDSA veterinary services cover up to three companion animals for each eligible pet owner: all popular domestic pets are treated, for example dogs, cats and those described as 'small furries'.

Below is a summary of the key impacts of our work in 2009:

#### Animals treated

- Through our PetAid hospitals and branches we treated a record 343,280 sick and injured animals that otherwise may have suffered unnecessarily.
- A further 41,500 animals were registered at our PetAid practice partners.
- Nearly 6,500 requests were funded though our PetAid request service.

#### Value for money

- We spent over £53 million on delivering much-needed pet care treatment, education and information to disadvantaged communities across the UK.
- Client complaints ran at less than 0.23% of all animals treated in our PetAid hospitals and branches.
- Collaboration with Cats Protection and Dogs Trust resulted in over 5,000 bitch spays and dog castrations and over 15,000 cats being neutered, to a combined voucher value of £433,000.

#### Pet Health

- 45% of our registered clients took advantage of our preventive services.
- 176,500 animals benefited from preventive treatments in PetAid hospitals.
- In June 2009, National Vaccination Month and National Microchipping Month resulted in nearly 7,000 primary vaccinations and microchips being carried out.

There is no doubt that without the vital work of PDSA, many pet owners would have been in the distressing position of seeing their sick and injured pets suffer.

## **Maintaining existing PDSA PetAid services**

## Key objectives and achievements in 2009

## Key objectives for 2010

## 1. Replacement of existing PetAid hospitals

We aimed to acquire up to three sites, targeting Plymouth, Birmingham (Quinton) and Cardiff, and begin building a replacement PetAid hospital at Sunderland in the autumn.

- Suitable sites have been identified in all three locations and we are in advanced stages of negotiations with contracts drafted.
- A revised planning application for Sunderland was approved and building contracts tendered.
   To assist capital funding and cash flow the construction phase was delayed until early 2010.

#### We aim to:

- Secure three replacement sites with full planning consents in Plymouth, Birmingham (Quinton) and Cardiff.
- Complete construction of the replacement Sunderland PetAid hospital.

#### 2. Refurbishment

We aimed to spend £0.7 million on building maintenance, necessary due to the high levels of wear and tear caused by the increasing throughput of animals, and fully refurbish Shamrock Street, Glasgow PetAid hospital at a cost of £0.3 million.

- Controlled and targeted property expenditure to £0.69 million.
- Refurbished Shamrock Street, Glasgow PetAid hospital at a cost of £0.3 million.
- Improved PetAid hospital capacity through reconfiguration of existing space or extensions in Sheffield, Bradford, Hull, Aberdeen and Croydon.
- Reconfigured 12 reception areas to improve work flows and aid client throughput.

#### We aim to:

- Continue the programme of maintenance work and target property expenditure in the PetAid hospital service.
- Refurbish Portsmouth and Nottingham PetAid hospitals.
- Increase consulting room space at Hendon and Coventry PetAid hospitals.
- Increase available car parking space at a number of PetAid hospitals to ease client throughput.

#### 3. Partnership

We aimed to continue to operate the Northampton PetAid hospital through Best Friends Group and continue to contract out-of-hours (OOH) work to external providers where available and cost-effective.

- Re-signed licence and lease agreements with Best Friends Group.
- Outsourced further OOH work in Middlesbrough, Hendon and Portsmouth.
- Moved OOH work in Stoke and Glasgow PetAid hospitals off-site, to assist in their daytime operational effectiveness.

#### We aim to:

- Continue out-sourcing to external providers where cost-effective and undertake reviews of current arrangements.
- Continue to operate Northampton PetAid hospital through Best Friends Group.

## **Expanding PDSA PetAid services**

## Key objectives and achievements in 2009

## Key objectives for 2010

#### 1. Numbers of animals treated

We aimed to treat more than 330,000 sick and injured animals, which represented a rise of 5%.

• We treated more than 343,000 sick and injured animals, this was a record number and represented a rise of 9.7%.

#### We aim to:

- Treat a forecast 380,000 sick and injured animals, which will represent a further 11% rise.
- Revisit our working practices to ensure we can meet this demand for our services within the limits of our infrastructure.
- Begin the roll-out of digital phone system technologies to our PetAid hospitals in order to improve efficiencies.

#### 2. New PetAid hospitals

We aimed to continue to look for an alternative site to purchase in the Blackburn area.

 While site searches continue, given the financial climate our objective in 2009 was adjusted to focus on delivery of our service in our existing PetAid hospital catchment areas, which were subjected to unprecedented demand.

#### We aim to:

 Conduct a review of our longer-term expansion plans and geographical coverage focusing on the services needed for the northwest of England.

## 3. PetAid branch opportunities

We aimed to complete the acquisition of the leasehold site in Llanelli, Swansea, and commence service delivery in the last quarter of the year.

• The design, acquisition, fit-out of Llanelli branch was completed and opened to the public as planned in November 2009 at a cost of £165,000.

#### We aim to:

- Acquire the leasehold and fit out a further branch by the last quarter of 2010.
- Identify and acquire another leasehold location to be opened early 2011.

## 4. Additional PetAid practices

We aimed to introduce a further five PetAid practice locations.

 A total of three new services and two extensions to existing services were identified, researched and negotiated with veterinary practices in 2009.

#### We aim to:

• Introduce a further five PetAid practice locations.

## 5. Coverage of eligible households

We aimed to increase PetAid hospital and practice coverage to 78% by the end of the year.

- At the end of 2009, 78.1% of all PDSA eligible households in the UK had access to either a PetAid hospital (58.8%) or practice (19.3%) service.
- The remaining eligible households have access to the PetAid request services.

#### We aim to:

- Increase PDSA service coverage through the PetAid practice service to 19.8%.
- Increase the percentage of all eligible households in the UK with access to either a PetAid hospital or practice service to 78.6%.

## Raising awareness and funding

## Key objectives and achievements in 2009

## Key objectives for 2010

#### 1. Legacy Marketing & Major Donors

We aimed to obtain 2,725 pledges and 5,170 enquiries and generate £1.7 million in trusts and major donor income.

- Due to lower mailing responses, 2,591 pledges were obtained.
- PDSA received 8,839 legacy enquiries; an increase of 122% year on year.
- Generated £1.2 million income from trusts and major donors.
- Capital appeal launched for new PetAid hospital build in Sunderland.
- Successful capital appeal enabled the refurbishment of Shamrock Street, Glasgow PetAid hospital.

#### We aim to:

- Obtain 2,750 pledges.
- Obtain 8,000 enquiries.
- Launch a £6 million capital appeal.
- Generate £0.6 million in discretionary legacy income.

## 2. Lottery

We aimed to recruit or activate 67,000 donor names, generate income of £4.8 million and integrate Prize Draw into the overall donor strategy.

- Recruited or reactivated 66,588 supporters.
- Prize Draw used for reactivating lapsed supporters.
- Generated £4.5 million income, reduced due to the recession and postal strikes.

#### We aim to:

- Maintain income at similar levels to 2009.
- Recruit or reactivate 65,000 supporters.
- Test new channels for supporter acquisition.

#### 3. Committed giving

We aimed to increase committed givers by 8% to 114,000, increase income by 12% to £8.4 million and develop an enhanced lapsed supporter encouragement strategy.

- Reached 103,997 committed givers.
- Income increased to £8 million.

#### We aim to:

- Increase number of committed givers by 9%.
- Generate £8 million income.

#### 4. Client contributions

We aimed to increase client contributions by a further £0.6 million.

- We completed the roll-out of our new way of asking for contributions.
- Client contributions rose by £0.7 million.

#### We aim to:

- Grow further our client contribution by £0.7 million to £7.2 million representing 13.5% of our total charitable expenditure.
- Generate £0.46 million in voluntary contributions from PetAid practice clients.

## Key objectives and achievements in 2009

## Key objectives for 2010

#### 5. National awareness

We aimed to discontinue brand TV spend in 2009, grow the digital presence to reach younger audiences and grow spontaneous and semi-prompted awareness to 29% and total awareness to 71%.

- No brand TV spend in 2009.
- Digital presence and engagement grew through Facebook, Twitter, YouTube, Flickr and Bebo.
- Marketable email growth year on year of 103%.
- Digital channel income growth year on year of 153%.
- Spontaneous and semi-prompted awareness was 24%.
- Total awareness was 62%.

#### We aim to:

- Grow digital presence by 10%.
- Grow digital income by 50%.
- Grow marketable emails by 33%.
- Grow spontaneous and semi-prompted awareness to 28%.
- Grow total awareness to 68%.
- Update store-front branding.

#### 6. Retail

We aimed to restore profitability to levels seen in previous years, trial a centralised processing and distribution centre in order to maximise the distribution of donated goods to PDSA stores and raise sales through eBay and temporary stores.

- Profitability increased by over 30% year on year.
- Distribution centre established in the West Midlands.
- eBay generated over £32,000.
- Five temporary stores opened.

#### We aim to:

- Improve donated stock levels through new ways of organisation and collection.
- Close loss-making stores and introduce up to 14 more temporary stores.
- Introduce a new core pet-related product range in our stores.
- Introduce online trading, starting with eBay and Amazon.
- Introduce opportunities from contract sources including dry recyclables and business partnerships.

#### 7. Media coverage

We aimed to increase national newspaper coverage by over 5%, increase TV/radio coverage by over 10% and increase online coverage by over 20%.

- National press coverage increased by 11%.
- TV coverage increased by 18%.
- Radio coverage reduced by 25%.
- National online coverage increased by 18%.

#### We aim to:

- Increase national press coverage by 10%.
- Increase TV coverage by 15%.
- Increase online coverage by 10%.

## Communicating the Responsible Pet Ownership message

## Key objectives and achievements in 2009

#### Key objectives for 2010

#### 1. Preventive services

We aimed to increase overall sales by a further £0.3 million, or 8% to £4.1 million.

- Sales increased by £0.5 million or 13% to £4.3 million.
- Net income, used to help fund our charitable services, reached a record £0.95 million.
- 112,304 preventive procedures were performed and 251,226 preventive products supplied.

#### We aim to:

- Increase sales by a further £0.22 million or 5% to £4.5 million.
- Generate £1.01 million net income.

#### 2. Pet health

We aimed to expand our evidence-based Long Live Pets programme, focusing on the two new issues of behaviour and zoonoses (diseases transmitted from animals to humans), grow the Walkies event and establish measures to track our impact on pet health.

- The Walkies event was scaled down to one flagship event in support of the Sunderland capital appeal in order to mitigate any risk of financial exposure.
- Your Right Pet was launched; a digital online application device to help potential pet owners select an appropriate pet.
- A high media profile was achieved on our latest Long Live Pets topics – pet behaviour and zoonoses (diseases transmitted from animals to humans).
- Measures were developed to help our understanding of the impact of our pet health activities.

#### We aim to:

- Promote our key pet health messages in the media to drive PDSA awareness and improve pet health.
- Launch the UK's first Pet Health Index, a survey of the nation's pet health status.

## 3. PetCheck programme

We aimed to complete 320 PetCheck days, increase attendance by 5% and support the ASDA pet health month.

- We completed 419 PetCheck days, including 43 ASDA store visits and 35 days at PetAid hospitals, running weight check clinics.
- Visitor numbers reached 69,810, representing an average daily increase of 34%.
- We partnered with ASDA in their two Pet Events in January and August.

#### We aim to:

- Expand the range of services offered through the PetCheck vehicles, the first of which was generously sponsored by Julie and Robert Breckman.
- Continue visits to selected PetAid hospitals.
- Control running costs to those of 2009 by careful planning and negotiation.

## Structure and governance

## Governing documents

The charity is incorporated under The People's Dispensary for Sick Animals Acts 1949 and 1956. Its constitution comprises the detailed clauses of these two Acts of Parliament plus supplementary Byelaws, which have been subsequently revised by the governing body.

#### Governing body - Council

The trustees form the governing body of the charity known collectively as 'Council' and are legally responsible for the overall management and control of PDSA. Council sets the strategic direction of PDSA, shapes policies and approves major expenditure programmes but delegates certain decisions to subcommittees.

The Chairman, Mr Freddie Bircher, announced in June 2009 his intention to retire as Chairman at 31 December 2009 and to retire as a Trustee in June 2010. Mr Michael Bolton was duly elected as Chairman of PDSA Council, effective from 1 January 2010.

Mr Chris Heaps retired as Senior Deputy Chairman on rotation at the Annual General Meeting and Mr Mike Radford remained as the Deputy Chairman.

Mr Noel Guilford was appointed a Trustee at the Annual General Meeting. He is a chartered accountant, with over 30 years' experience in the accounting profession, particularly corporate finance and business consultancy.

Mr Roy Trustram Eve, OBE, DL, Member, former Trustee and Chairman of PDSA, passed away in May 2009.

#### Governance review

The Governance Subcommittee, comprising the Chairman, Deputy Chairman, Director General, Chairman of the Finance & Investment Committee and Chairman of the Audit Committee, met regularly throughout 2009. Key areas of governance which were discussed and reviewed included the election procedure for Chairman of Council, terms of office, membership of committees, terms of reference of committees and recruitment of trustees.

The findings and recommendations of the Governance Subcommittee were reported to Council in December 2009 and approved.

#### Committees

The committees that met regularly during 2009 were: Finance & Investment Committee, which reviews the Fund Manager's performance, the budget and most other financial matters; Special Purposes Committee, which approves legal agreements; Governance Subcommittee, which reviews governance, structure and practice; and Audit Committee, which considers risk and internal and external audit matters. The Audit Committee also receives an annual report on health and safety matters.



Members of PDSA Council

As a result of the change in Chairmanship of PDSA in 2009 and the subsequent governance reviews, there were changes to Committee membership and chairs, with effect from 1 January 2010. They are:

#### • Finance & Investment Committee

Mr Richard Clowes (Chairman)
Mr Michael Bolton
(Chairman of Council)
Mr Freddie Bircher
(to June 2010)
Sir John Butterfill
(to June 2010)
Mr Roger Hills
Mr Noel Guilford
Mr Mike Radford
(Deputy Chairman – ex officio)

#### Audit Committee

Mr Chris Heaps (Chairman to 22 April 2010) Mr Mike Radford (Chairman from 22 April 2010) Brigadier Andrew Warde Mr Noel Guilford

#### • Special Purposes Committee

Director General (Chair)
Senior Management Team

#### Trustee recruitment and training

Trustees are appointed by Council and all trustees are encouraged to keep in mind, whenever meeting new acquaintances or business contacts, the need to recruit potential trustees. Trustee recruitment may also be achieved by the Chairman engaging the services of a recruitment agency and, in either circumstance, a recruitment process is followed. Qualifications for trusteeship include a commitment to animal welfare plus specialist expertise or knowledge considered to be of benefit to PDSA. It is Council's policy for the governing body to consist of approximately ten to twelve trustees. However, Council may plan to increase this number to take account of planned retirements while maintaining an appropriate range of skills and expertise. Trustees normally serve a six-year term, which may be extended by a further six years, or longer, at the request of Council.

New trustees are familiarised with the workings of PDSA, Council Policies & Procedures and Governance, through a comprehensive induction programme consisting of visits to Head Office, PetAid hospitals and PDSA retail stores, together with in-depth meetings with directors and key members of staff. Ongoing training and support is provided. In 2009 a formal programme of trustee visits to PetAid hospitals and stores was completed, ensuring good coverage of all PDSA locations. Seminars and lectures provided by specialist third parties are attended as appropriate, covering subjects such as charity law and governance, pension law and administration, and investment practice.

#### **Executive management**

Council delegates policy implementation to the Director General. The Director General manages PDSA through the Senior Management Team based at Head Office in Telford, Shropshire, but most day-to-day management takes place at a local level.

A new Business Services Directorate was formed, responsible for Retail, Property Services, Facilities Management, Procurement, and Health & Safety. Andrew Holl took up the post of Director of Business Services in January 2009. At the same time Mike Crossley took up the position of Director of Marketing, responsible for Direct Marketing, Legacy Marketing, Major Donors and Trusts & Grants, Marketing Services and PR. The Director of Finance & Business Development resigned in February 2009 and, following a recruitment process, Graham Pick was appointed Director of Finance in June 2009.

#### Group structure

Certain trading activities are carried out through three wholly owned subsidiary companies: PDSA Trading Limited, PDSA PetAid Enterprises Limited and PDSA Property Services Limited.

## Trustees' responsibilities

The Charities Act 1993 and The People's Dispensary for Sick Animals Acts 1949 and 1956 require Council to prepare financial statements for each year, which give a true and fair view of the charity's activities during the year and of its position at the end of that period.

In preparing these financial statements, Council ensures that it:

- Selects suitable accounting policies and applies them consistently.
- Makes judgements and estimates that are reasonable and prudent.
- Follows applicable Accounting Standards and the Charities SORP 2005.
- Prepares the financial statements on the going concern basis.

Council is responsible for keeping proper accounting records which disclose, with reasonable accuracy at any time, the financial position of PDSA. It must also ensure that the Financial Statements comply with the Charities Act 1993 and the Charities (Accounts and Reports) Regulations 1995 to 2000. Council is also responsible for safeguarding PDSA assets, and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### Risk

Risk management processes have been established to achieve the mitigation of risks that would prevent PDSA from achieving its strategic goals and also to manage risk within projects. Particularly, the trustees seek to ensure that:

- Risks are identified, assessed and controls established to mitigate them.
- The risk exposure profile is acceptable at all levels.
- The risk management process is embedded in operational and management procedures.

The Audit Committee, assisted by the Senior Management Team, considers risk in detail. A formal review of the charity's risk management position and processes is undertaken annually.

Council is satisfied that the major risks identified have been mitigated where necessary; however, it recognises that systems can only provide reasonable, but not absolute, assurance that major risks have been adequately managed.

#### **People**

Without the professionalism, dedication and hard work of its staff and volunteers, PDSA would not be able to realise the plans developed by the trustees for the continued growth of the charity's work. With the establishment of a new Internal Communications department, PDSA has continued to focus on communicating PDSA's vision, mission and Business Plan which, together with the Performance and Development Review process, have assisted staff in understanding more clearly the role that they can play in the delivery of PDSA's Business Plan. PDSA has launched its new internal communications strategy which is designed to 'Inform, Involve and Inspire' staff and volunteers using communications channels such as its quarterly magazines, PDSA News and Focus; weekly updates such as Veterinary Bulletin and Retail News; PDSA's intranet, Pawtal; and its newly launched team briefing system, TeamTalk.

PDSA has developed and implemented comprehensive action plans in response to the findings of the extensive Staff Survey which was conducted in the latter part of 2008 in order to understand levels of staff engagement. PDSA has well-established arrangements for involving and consulting with staff in its work. Staff Communication and Consultation (SCC) Groups were introduced in 2004. The SCC process has continued to develop and evolve into the challenging, relevant and effective mechanism that it is today.

More than 5,000 volunteers support PDSA by working in its PetAid hospitals, stores and offices or at fundraising events in their communities. PDSA gained Investing in Volunteers accreditation in 2007. PDSA has continued, during 2009, to maximise the benefits to be gained from attaining this quality standard which recognises good practice in all aspects of volunteer management. Together PDSA's volunteers contribute an estimated 1.25 million hours each year which equates to a potential annual salary cost saving of £10.3 million. PDSA celebrates and recognises volunteers through its annual Volunteers' Week and Volunteer Awards programme.



Janet Burns receiving her Volunteer of the Year Award from Michael Bolton, who was appointed PDSA Chairman in 2010.





#### **Financial review**

#### Overview

During 2009 the key challenges were:

- Accommodating the growth in demand of sick and injured animals requiring treatment (9.7% increase year on year).
- Controlling costs and cash flow.
- Generating income in a difficult economic environment.

However, despite these challenges, net incoming resources were £3.9 million (2008: £1.1 million) to which is added a positive return on investments where a gain of £6.9 million (2008: loss £17.4 million) in the value of our investment portfolio was achieved.

Total incoming resources were 4% higher than 2008, with further significant growth seen in preventive services (13%). Despite concerns about the economy and, particularly, the condition of the housing market, legacies receivable of  $\pounds 41.2$  million were the highest recorded, an increase of 11% compared to 2008. A modest, but important, increase of 2% was achieved in donations and gifts. However, investment income declined by 21% as a result of very low interest rates, a change in the mix of assets held and lower dividend income.

Donations grew because of the continued success of the client contributions encouragement programme in the PetAid hospitals, which further increased this source of income by £0.7 million. Preventive services income also continued to grow and produced a net income stream to the charity of £0.6 million.

Income from merchandising was only slightly lower than 2008; however the UK retail sector has suffered significantly over the past year. New goods sales were 6% lower than 2008 as a result of clearing stocks of old lines and replacement lines being planned with higher margins. Challenges have been experienced in obtaining sufficient quantities of donated goods – sales reduced by £0.1 million (1%). The proportion of income that was gift aided increased by 18%, generating a further source of income. There has been a sustained focus on cost reduction in order to offset this income risk and to improve profitability.

Lottery ticket sales again declined this year (13%) and cost savings have also been vigorously pursued in this area. The marketing team is engaged in developing strategies to produce new and attractive products for our supporters to supplement this income.

Resources expended on charitable activities grew by £2.9 million (6%) reflecting growth in client numbers, veterinary cost inflation and preventive services. This cost amounted to 93% of net incoming resources available for charitable activities (2008: 98%). The estimated cost of delivering our PetAid hospital work in the private sector would have been £59 million giving an indication of the public benefit of our work in the communities we serve.

There was an actuarial loss in 2009 of £4.1 million arising from the accounting provision rules for pension liabilities under Financial Reporting Standard 17 – Retirement Benefits (FRS17). 2008 showed a £4.3 million actuarial gain. The loss was primarily due to actuarial assumptions.

We receive no HM Government funding for our PetAid services and therefore rely on generating our income from both voluntary and trading activities.



Director of Finance, Graham Pick, with Business Analyst, Audra Scott

The following table is an alternative method of presenting our results, which gives additional clarity on the sources of our net income.

	2009		2008	
	£ million	Cost/£	£ million	Cost/£
Voluntary net income	53.3	0.15	46.8	0.19
Trading-related net income	0.6	0.99	0.6	0.97
Asset-related net income	2.3	0.16	3.2	0.10
Preventive services gross income	4.3	0.86	3.8	0.90
Net incoming resources	60.5	0.37	54.4	0.41

Voluntary net income includes legacies receivable and donations. Trading-related net income includes lottery, sales via our retail network (donated and new goods) and miscellaneous sales, commissions and licensing income. Asset-related income is investment income and gains on disposals of fixed assets. PDSA has a higher total cost per pound of raising its income than many charities because of the mix of sources.

The cost of income relating to trading activity is 99p per pound (2008:97p). However, trading delivers a net surplus which, in 2009, totalled £0.3 million (2008: £0.6 million) and steps continue to be taken to increase the profitability of this element of our activities. If the costs of trading were removed, the cost of delivering our net incoming resources would be 18p per pound (£) (2008:20p).

Legacies receivable remains the largest source of income; some 69% of net income (2008: 65%). However, it is our longer-term aim to reduce the dependence on legacies by growing other income streams.

#### **Fundraising**

From the table above it can be seen that the cost of raising voluntary income from our donors has reduced by 4p to 15p per pound (£).

The proportional cost of raising trading income increased in 2009. However, efforts continue to reduce costs and improve the margin on new goods sales.

Within asset-related income, there was a £0.1 million gain on disposals of fixed assets, which was slightly lower than in 2008.

The ratio of the total cost of generating funds to total incoming resources improved during the year to 35% compared with 39% in 2008 and 40% in 2007. This ratio appears higher than may be expected but is due to the significant level of trading activities and the fact that we undertake no contract work for government agencies. The total ratio reduces to 35% (2008: 37%) if the costs of raising public perception and awareness are deducted.

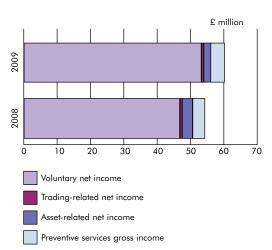
Governance costs represented 0.24% of income (2008: 0.25%).

#### Investments

Investment income in 2009 was adversely affected by historically low interest rates and lower dividend income. Nevertheless, income in this area forms an important proportion of the charity's incoming resources – in 2009 this was £2.7 million (2008: £3.4 million). The investments comprise:

- an externally managed investment fund,
- investment properties managed by the charity,
- interest-bearing deposit accounts.

#### **Net income**



At the end of 2009, the value of these investments totalled £70.0 million (2008: £61.2 million) and primarily represents the externally managed investment fund element. In the latter part of 2009, there was a restructuring of the fund: the investment manager was instructed to segregate £12.0 million into more liquid funds (No. 2 account); these funds are in part a safeguard against any short-term operational cash needs, but mainly are intended for utilisation by the charity as part of its Strategic Business Plan to maintain and expand the delivery of PDSA's veterinary services. The portfolio enjoyed the benefits of a rising but volatile stockmarket, with capital gains of £6.6 million and income of £2.1 million (net of fees) retained in the fund.

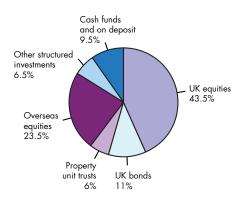
The breakdown of the fund by asset categories as at 31 December 2009:

#### Main fund **Target** Actual No.2 account Total £000 allocation allocation £000 £000 29,329 **UK** equities 29,329 55% 53.9% **UK** bonds 4,209 7,509 10% 7.7% 3,300 3,919 3,919 Property unit trusts 10% 7.2% 15,925 25% 29.3% 15.925 Overseas equities Other structured investments 0.0% 0% 4.336 4,336 1,059 Cash funds and on deposit 0% 1 9% 6,236 5.177 Total 100% 100% 12,813 67,254 54,441

Share 80.9% 19.1%

Day-to-day management of the fund is delegated, with the consent of the

## **Breakdown of total portfolio 2009**



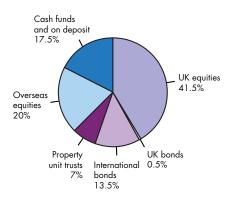
Charity Commission, to a professional manager whose performance is regularly reviewed by the Finance & Investment Committee. We have an ethical investment policy that precludes investing in any company whose activities have an adverse impact on our underlying beneficiaries i.e. our pet patients. The fund manager is therefore instructed to avoid investing the charity's funds directly in those companies involved in testing on animals for cosmetic and other non-medical purposes as well as in companies involved in any aspect of the fur trade. These are the main areas that the charity wishes to avoid but not necessarily the only fields, as there are other activities that may raise similar ethical issues.

The investment fund is managed on a total return basis, unconstrained by an income requirement, but subject to the charity's ethical investment policy. The fund's Statement of Investment Principles states a target asset allocation as shown in the table above. There is no target allocation for the No. 2 account. The sharp fall in world stock markets in 2008 and the volatility experienced during 2009 have inevitably resulted in the actual allocation of assets deviating from the target. The situation is monitored quarterly by the Finance & Investment Committee with the fund manager. The target return, in general terms, should match or slightly exceed certain benchmarks specified by the Finance & Investment Committee, taking one year with another.

The main fund's total performance for 2009 showed a return of 17.5%, whereas 2008 had a negative return of (17.1%). This performance was one percentage point lower than the composite benchmark of 18.5%. Equities have performed strongly, notably in the UK, Pacific Basin and Emerging Markets.

Investment properties held are revalued each year by external surveyors, and the effect of this in 2009 was an increase in valuation of £0.2 million to £2.6m (2008: reduction of £0.6 million to £2.4m).

#### **Breakdown of total portfolio 2008**



Total investment income includes rents receivable from investment properties amounting to £611,000 (2008: £627,000). The balance of investment income was derived from the yields on the charity's investment fund and interest on its deposit accounts and bank balances.

#### Reserves and going concern

Council reviews its Reserves Policy regularly as part of its business planning process. It is defined so as to set aside sufficient reserves to maintain the quality and level of PDSA PetAid services, for a reasonable period, in the event of a downturn in the charity's incoming resources.

The required level is assessed to be the maximum call on reserves expected within a four-year business planning horizon. At 31 December 2009 the charity had reserves, on this basis, of £60.4 million (2008: £56 million) in addition to the contingent assets of the legacy pipeline of £24.8 million. This is in line with the £84 million as required under the latest update of scenario planning.

Due to the unprecedented economic uncertainty, Council regularly reviews financial forecasts and projections taking account of potential impact on future service delivery and cash forecasting has been a particular focus. The charity's investment fund is now highly liquid and has significant cash balances, thus providing flexibility in managing any potential downturn in income. In addition, there is a £2 million unsecured overdraft facility with Lloyds TSB as a further contingency. No matters have come to the attention of the trustees which might suggest that the charity will not be able to maintain its current activities and they therefore consider that it is appropriate for the financial statements to be prepared on the going concern basis.

#### Retirement Benefits Plan

PDSA operates a defined benefit pension scheme for the benefit of staff. The deficit, as calculated under the provisions of FRS17, was £1.5 million at 31 December 2009 (2008: £0.1 million surplus).

The latest triennial actuarial valuation was carried out as at 31 December 2008 and this showed a deficit of £16.5 million. Measures to reduce the deficit include the provision of additional employer funding of £1.7 million per annum.

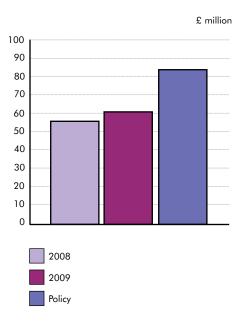
PDSA aims to contain the growth in its commitment to pension provision but at the same time to continue to offer an attractive pension scheme to employees.

PDSA continues to review the pension benefits provided to staff. Recent changes to pension benefits include:

- The defined benefit scheme was closed to new employees in June 2006.
- Contribution rates for defined benefits scheme members were increased in 2008.
- A defined contribution scheme was opened in January 2008 for new employees, although existing members of the defined benefits scheme can transfer to this new scheme at their request.

At the end of 2009, 127 staff had joined the defined contribution scheme.

#### **Reserves**



#### Public benefit in Scotland

PDSA's activities in Scotland comprise a significant part of delivering its mission and fundraising. There are five PDSA PetAid hospitals located in Scotland and these, along with the private PetAid practices, cover 89.3% of eligible households – which remains the highest level achieved for any of the four constituent parts of the United Kingdom.

Gross income raised from charity stores, fundraising groups and PetAid hospitals in Scotland amounted to £4.2 million during 2009 (2008: £4.4 million). Also of note was a direct marketing appeal to raise funds specifically for the refurbishment of the Shamrock Street, Glasgow PetAid hospital, which was generously supported, raising almost £0.3 million. One of PDSA's trustees is resident in Scotland. Part of his role is to keep Council informed of any news and developments in the sector and elsewhere that are relevant to our activities in Scotland.

Approved by Council and signed on its behalf by:

Michael Bolton Chairman 30 April 2010



# Independent auditors' report to the Council of The People's Dispensary for Sick Animals

We have audited the group and individual charity financial statements (the 'financial statements') of The People's Dispensary for Sick Animals for the year ended 31 December 2009, which comprise the consolidated statement of financial activities, the consolidated and individual charity balance sheets, the consolidated cash flow statement and the related notes 1 to 19. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the charity's trustees, as a body, in accordance with section 43 of the Charities Act 1993 and regulations made under section 44 of that Act. Our audit work has been undertaken so that we might state to the charity's trustees those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charity and the charity's trustees as a body, for our audit work, for this report, or for the opinions we have formed.

## Respective responsibilities of trustees and auditors

The trustees' responsibilities for preparing the Annual Report and financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice) are set out in the Statement of Trustees' Responsibilities.

We have been appointed as auditors under s43 Charities Act 1993 and report in accordance with regulations made under s44 of that Act. Our responsibility is to audit the financial statements in accordance with relevant United Kingdom legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Charities Act 1993 and The People's Dispensary for Sick Animals Acts 1949 and 1956. We also report to you if, in our opinion, the trustees' report is not consistent with the financial statements, if the charity has not kept proper accounting records or if we have not received all the information and explanations we require for our audit.

We read the other information contained in the Annual Report as described in the contents section. We consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the financial statements. Our responsibilities do not extend to any further information outside the Annual Report.

## **Basis of opinion**

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made in the preparation of the financial statements and of whether the accounting policies are appropriate to the group's and charity's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion, we also evaluated the overall adequacy of the presentation of information in the financial statements.

## **Opinion**

In our opinion:

- the financial statements give a true and fair view of the group's and individual charity's state of affairs, in accordance with United Kingdom Generally Accepted Accounting Practice as at 31 December 2009 and of the group's incoming resources and application of resources in the year then ended; and
- the financial statements have been properly prepared in accordance with the Charities Act 1993 and The People's Dispensary for Sick Animals Acts 1949 and 1956.

Deloitte LLP

Delatte LLP

Chartered Accountants and Statutory Auditors

London

21 May 2010

#### Notes

An audit does not provide assurance on the maintenance and integrity of the website, including controls used to achieve this, and in particular on whether any changes may have occurred to the financial statements since first published. These matters are the responsibility of the directors but no control procedures can provide absolute assurance in this area.

Legislation in the United Kingdom governing the preparation and dissemination of financial statements differs from legislation in other jurisdictions.

## **Consolidated Statement of Financial Activities**

F			B - 1 - 1		£′000
For the year ended 31 December 2009		Unrestricted funds	Restricted funds	Total 2009	Total 2008
		Tunas	Tunas	2009	2008
Incoming resources	Note				
From generated funds					
Voluntary income	2	56,327	6,191	62,518	58,019
Activities for generating funds	2	23,657	-	23,657	24,319
Investment income	2	2,695	-	2,695	3,398
From charitable activities					
Preventive services		4,254	-	4,254	3,760
From other sources  Net gain on disposal of fixed assets		66		66	164
Their gain on disposal of fixed assets					104
Total incoming resources		86,999	6,191	93,190	89,660
Resources expended					
Cost of generating funds:					
Costs of generating voluntary income	3	9,225	-	9,225	11,182
Fundraising trading: costs of goods sold and other costs	3	23,347	7	23,354	23,695
Investment management costs	3	452	-	452	367
Total costs of generating funds		33,024	7	33,031	35,244
Net incoming resources available for charitable activities		53,975	6,184	60,159	54,416
Charitable activities:					
PetAid hospitals	3	38,933	4,954	43,887	41,812
Contracted PetAid services	3	6,745	629	7,374	7,059
Promotion of responsible pet ownership	3	1,044	6	1,050	813
Preventive services	3	3,679	-	3,679	3,387
		50,401	5,589	55,990	53,071
Governance costs	3	228	-	228	226
Total resources expended		83,653	5,596	89,249	88,541
Gross transfers between funds	14	-		-	-
Net incoming resources before other recognised gains and los	ses	3,346	595	3,941	1,119
Gains/(losses) on investment assets	7	6,856	-	6,856	(17,442)
Actuarial (loss)/gain on defined benefit pension	19	(4,147)	-	(4,147)	4,300
Net movement in funds		6,055	595	6,650	(12,023)
Reconciliation of funds					
Total funds brought forward		93,435	3,288	96,723	108,746

All of the above results are derived from continuing activities. All gains and losses recognised in the year are included above.

## **Balance Sheets**

£'000 At 31 December 2009 Charity Group Total **Total** Total Total Note 2009 2008 2009 2008 **Fixed assets** 26,668 27,611 27,224 28,188 Tangible assets 6 69,950 69,950 61,196 Investments 61,196 Total fixed assets 96,618 88.807 97,174 89,384 **Current assets** 1,906 899 Stocks 1,782 866 Debtors 5,518 5,886 7,676 8,930 8 Investments 9 3,633 917 3,633 917 Cash at bank and in hand 3,923 5,520 2,484 3,145 **Total current assets** 14,229 13,891 14,856 14,659 Creditors - amounts falling due within one year 10 (6,094)(6,133)(5,817)(5,675)8,723 8,135 8,842 8,216 Net current assets Total assets less current liabilities 105,341 96,942 106,016 97,600 Creditors - amounts falling due after more than one year 11 (12)(12)Provisions for liabilities 12 (432)(307)(432)(307)Net assets excluding pension (liability)/asset 104,909 96,623 105,584 97,281 19 Defined benefit pension scheme (liability)/asset 100 (1,536)(1,536)100 Net assets including pension scheme (liability)/asset 103,373 96,723 104,048 97,381 The funds of the charity Restricted income funds 3,883 14 3,288 3,883 3,288 **Unrestricted income funds** Unrestricted income funds 66,916 63,215 67,591 63,873 14 Designated funds 14 34,110 30,120 34,110 30,120 Unrestricted funds excluding pension reserve 101,026 93,335 101,701 93,993 **Pension reserve** 14 (1,536)100 (1,536)100 100,165 Total unrestricted funds 99,490 94,093 93,435 103,373 104,048 97,381 **Total charity funds** 96,723

Approved by Council and signed on their behalf on 30 April 2010.

Michael Bolton Chairman

## **Consolidated Cash Flow Statement**

For the year ended 31 December 2009			£′000
For the year ended 31 December 2009			
		2009	2008
	Note		
Net cash inflow from operating activities	а	4,264	2,372
Returns on investment and servicing of finance			
Interest received		63	742
Dividends received		2,021	2,029
Net cash inflow from returns on investment and servicing of finance		2,084	2,771
Capital expenditure and financial investment			
Purchase of tangible fixed assets		(1,717)	(2,723)
Sale of tangible fixed assets		259	281
Purchase of investments		(2,071)	(2,650)
Transfer to pension scheme		(1,700)	(1,700)
Sale of investments		-	40
Net cash outflow from capital expenditure and financial investment		(5,229)	(6,752)
ncrease/(decrease) in cash in the year		1,119	(1,609)
Reconciliation of net cash flow to movement in net funds			
Increase/(decrease) in cash in the year		1,119	(1,609)
Net funds at 1 January		6,437	8,046
Net funds at 31 December	b	7,556	6,437
Notes to consolidated cash flow statement			
a. Reconciliation of net incoming resources to net cash flow from operating activities			
		2009	2008
Net incoming resources before recognised gains and losses		3,941	1,119
nvestment income reinvested		(2,084)	(2,771)
Net gain on disposal of tangible fixed assets		(65)	(164)
Depreciation		2,466	2,608
Movements on investments		173	219
Decrease)/increase in pension provision excluding actuarial loss		(811)	103
Decrease/(increase) in stocks		124	(178)
Decrease in debtors		368	1,234
ncrease in creditors		27	117
ncrease in provisions		125	85
Net cash inflow from operating activities		4,264	2,372
o. Changes in cash and current asset investments			
	2008	Cash flow	2009
Cash at bank and in hand and current asset investments	6,437	1,119	7,556

# Notes to the financial statements for the year ended 31 December 2009

## 1. Accounting policies

## Accounting basis

The financial statements have been prepared under the historical cost convention, with the exception of investments which are included at market value. The financial statements have been prepared in accordance with the Charities Act 1993, the Statement of Recommended Practice (SORP), 'Accounting and Reporting by Charities' published in 2005 and with applicable UK accounting standards.

The charity's activities, together with factors likely to affect its future development, performance and financial position and commentary on its financial results and its cash flows, are set out in the Trustees' Report on pages 3 to 18 and elsewhere within the financial statements. The financial statements at 31 December 2009 show that PDSA generated net incoming resources of £3.9 million with cash generated from operating activities of £4.3 million. The financial statements also show that as at 31 December 2009 the group balance sheet had net assets of £103.4 million with net current assets of £8.7 million. The reserves required under the Reserves Policy of £60 million, in conjunction with the contingent asset of the legacy pipeline of £24.8 million, is in line with the estimated requirement in the charity's updated scenario planning which forms part of the latest four-year Business Plan. The charity held cash and short-term investments of £7.6 million as at 31 December 2009 and has generated positive operating cash inflows from continuing operations for each of the last two years to 31 December 2009. If needed it can quickly draw on its investment portfolio for cash should the case arise. The trustees have concluded that no matters have come to their attention which suggests that the charity will not be able to maintain its current charitable activities and trade with customers and suppliers.

The statement of financial activities (SOFA) and balance sheet consolidate the financial statements of the charity and its subsidiary undertakings. The results of the subsidiaries are consolidated on a line-by-line basis. All entities concerned prepared financial statements to 31 December 2009.

#### Fund accounting

General funds are unrestricted funds which are available for use at the discretion of the Council in furtherance of the general objectives of the charity which have not been designated for other purposes. Designated funds are unrestricted funds that have been set aside by the Council for particular purposes. The aim and use are set out in the notes to the financial statements.

Restricted funds are funds which are used in accordance with specific restrictions imposed by donors. The aim and use of each restricted fund is set out in the notes to the financial statements.

Investment income and gains are allocated to the appropriate fund.

#### Incoming resources

All incoming resources are included in the SOFA when the charity is legally entitled to the income and the amount can be quantified with reasonable accuracy. For legacies, entitlement is the earlier date of the charity being notified of an impending distribution following settlement of the estate or the legacy being received.

Goods donated for resale are included as income when they are sold.

Donation income is credited when received, except where fundraising campaigns are based around a specific event date, in which case the accruals basis is used.

Grants in respect of capital expenditure are credited to restricted funds in full when received, and are released to the general fund over the economic lives of those assets by equal instalments.

## Resources expended

All expenditure is accounted for on an accruals basis and has been listed under the headings that aggregate all costs related to the category. Where costs cannot be directly attributed they have been allocated to activities on a basis consistent with the use of the resources. Overheads in support areas have been allocated to activities as outlined in note 3 to the accounts.

Donations and gifts costs are those incurred in seeking voluntary contributions for the charity.

Governance costs are those incurred by trustees, internal audit and fees charged by external auditors.

Irrecoverable VAT is charged as a cost to the individual activity.

#### Tangible fixed assets and depreciation

Tangible fixed assets costing more than £1,000 are capitalised and accounted for at cost, inclusive of any incidental expenses of acquisition.

Depreciation is provided on all tangible fixed assets at rates calculated to write off the cost on a straight-line basis over their expected useful economic lives as follows:

Assets under course of construction nil Freehold land nil

Freehold property 25 years–50 years

Long leasehold buildings 25 years

Short leasehold buildings remainder of lease

PetAid hospital buildings,

freehold and leasehold 25 years
Furniture, fittings and equipment 3–8 years
Motor vehicles 5 years

The charity has a policy to conduct impairment reviews in accordance with the requirements of FRS11.

#### Investment properties

In accordance with SSAP19 these properties are revalued. Revaluations are undertaken by external professionally qualified surveyors on the basis of open market value each year.

#### Investments

Investments are stated at market value at the balance sheet date. The SOFA includes the net gains and losses arising on revaluation and disposals throughout the year.

Investments in subsidiaries are shown at cost less provision for impairment.

#### **Stocks**

Stocks are stated at lower of cost and net realisable value. Items donated for resale are not included in the financial statements until they are sold.

#### **Taxation**

As a registered charity PDSA is exempt from taxation of income and gains falling within Section 505 Taxes Act 1988 or Section 256 Taxation of Chargeable Gains Act 1992 to the extent these are applied to its charitable objects. No tax charge has arisen in the year. No tax charge has arisen in any of its subsidiaries since they gift all taxable profits to PDSA.

#### Pension costs

The charity operates a defined benefit pension scheme. The amounts charged in resources expended are the current service costs and gains and losses on settlements and curtailments; these are included as part of staff costs. Past service costs are recognised immediately if the benefits have vested. If the benefits have not vested immediately, the costs are recognised over the period until vesting occurs. The interest cost and the expected return on assets are shown as a net amount of other finance costs or credits adjacent to interest. Actuarial gains and losses are recognised immediately and are shown separately in the SOFA. Defined benefit schemes are funded, with the assets of the scheme held separately from those of the group, in trustee-administered funds. These assets are measured at fair value and liabilities are measured on an actuarial basis using the projected unit method and discounted at a rate equivalent to the current rate of return on a high-quality corporate bond of equivalent currency and term to the scheme liabilities. The valuation is obtained triennially but is updated each year and the resulting asset or liability is shown on the balance sheet.

The charity introduced a Group Personal Pension plan for staff in 2008. The contributions paid by the employer vary according to individual employee contributions, as identified in the defined contribution scheme. The assets are kept separate from the employer. The costs of the contributions are recognised in the SOFA in the year they arise.

#### Finance and operating leases

Rentals paid under operating leases are charged to the SOFA on a straight-line basis over the lease-term, even if the payments are not made on such a basis. Benefits received and receivable as an incentive to sign an operating lease are credited to the SOFA over the period when the actual rent is expected to exceed the market rate.

Rentals receivable under operating leases are credited to the SOFA in the periods in which they become receivable.

The minimum lease payments receivable from finance leases, less appropriate future income arising from finance charges, are included in net investment from finance leases. Income from the finance leases are credited to the SOFA using methods which produce an appropriate constant rate of return on net cash investment.

<sup>\* 2009</sup> includes income of £2,163,000 of donations from supporters resulting from the sale of their goods through PDSA's Retail Gift Aid programme (2008: £1,836,000).

395 40,256 7,268 992 3,506 52,022 205	3,631 106 58 173 3,968	43,887 7,374 1,050 3,679 55,990	367 41,812 7,059 813 3,387 53,071
40,256 7,268 992 3,506	3,631 106 58 173	43,887 7,374 1,050 3,679	41,812 7,059 813 3,387
40,256 7,268 992	3,631 106 58	43,887 7,374 1,050	41,812 7,059 813
40,256 7,268 992	3,631 106 58	43,887 7,374 1,050	41,812 7,059 813
40,256 7,268	3,631 106	43,887 7,374	41,812 7,059
40,256	3,631	43,887	41,812
395	57	452	367
21,220	2,134	23,354	23,695
1,341	84	1,425	1,355
19,879	2,050	21,929	22,340
8,669	556	9,225	11,182
540	102	642	1,970
6,733	329	7,062	7,402
1,396	125	1,521	1,810
undertaken directly	allocated		
Activities	Support costs	Total	Tota
		2009	2008
	1,396 6,733 540 8,669	undertaken directly  1,396 125 6,733 329 540 102  8,669 556  19,879 2,050 1,341 84	Activities Support costs undertaken allocated directly  1,396 125 1,521 6,733 329 7,062 540 102 642  8,669 556 9,225  19,879 2,050 21,929 1,341 84 1,425

Support costs breakdown by activity						
	Human Resources	Property Services	Finance and Management		2009	2008
Costs of generating voluntary income						
Legacies receivable	44	-	29	52	125	111
Donations and gifts	33	3	139	154	329	291
Raising public perception and awareness	13	-	11	78	102	129
Costs of generating trading income	-	-	-	-	-	-
Merchandising and store operating costs	569	542	407	532	2,050	1,794
Lottery ticket sales	6	-	28	50	84	70
Investment management costs	-	49	8	-	57	33
Charitable activities	-	-	-	-	-	
PetAid hospitals	1,776	542	970	344	3,632	3,100
Contracted PetAid services	35	9	8	54	106	142
Promotion of responsible pet ownership	32	-	20	5	57	36
Preventive services	101	-	72	_	173	141
Governance costs	6	-	4	13	23	21
Total support costs	2,615	1,145	1,696	1,282	6,738	5,868

#### **Bases of allocation**

Human resources staff costs

Property services property costs, excluding rent

Information technology number of IT devices

Finance and management expenditure

4. Net incoming resources	2009	2008
These are stated after charging:		
Auditors' remuneration – audit fees	64	64
Auditors' remuneration – non-audit fees	12	12
Irrecoverable VAT	2,499	2,621
Depreciation – owned assets	2,488	2,608
Operating lease – land and buildings	4,165	4,154
5. Employees	2009	2008
Employment costs		
Salaries	37,511	34,523
Social security costs	3,182	2,902
Employer's pension costs	2,258	3,032
Other staff costs	258	389
	43,209	40,846
		1.500
Average number of employees, calculated on a full-time equivalent basis	1,565	1,500

		£′000
	2009	2008
Employment costs		
The emoluments of higher paid staff within the following scales were:		
£60,001–£70,000	28	23
£70,001–£80,000	5	7
£80,001-£90,000	4	2
£90,001–£100,000	3	2
£100,001–£110,001	1	1
£110,001-£120,000	-	-
£120,001–£130,000	-	1
£140,001–£150,000	1	-

Thirty-six (2008: thirty-three) of the higher paid staff are members of the charity's defined benefit pension scheme. Five of these staff are members of the Group Personal Pension Plan (2008: one).

Members of Council do not receive any remuneration.

Travel, accommodation, telecommunications and entertainment expenses incurred by Council members on charity business are reimbursed by the charity. Eleven Council members had £13,180 reimbursed during the year (2008: nine, excluding the former Director General, were reimbursed £12,052).

6. Fixed assets	Assets under course of	Freehold property	Leasehol Long	ld property Short		l hospital ildings	Furniture fittings &	Motor vehicles	Total cost
	construction		lease	lease	Freehold	Long lease	equipment		
At 1 January	64	4,299	632	6,041	25,884	5,066	13,449	2,703	58,138
Reclassification	-	11	9	-	(11)	(9)	-	-	-
Additions	21	53	6	6	275	453	638	288	1,740
Disposals	-	-	-	(79)	(203)	-	(197)	(305)	(784)
At 31 December	85	4,363	647	5,968	25,945	5,510	13,890	2,686	59,094
Depreciation									
At 1 January	-	792	151	5,415	9,413	1,742	11,618	1,396	30,527
Charge for the year	-	99	25	330	836	164	538	496	2,488
Disposals	-	-	-	(71)	(62)	-	(192)	(264)	(589)
At 31 December	-	891	176	5,674	10,187	1,906	11,964	1,628	32,426
Net book value									
At 31 December 2009	85	3,472	471	294	15,758	3,604	1,926	1,058	26,668
At 31 December 2008	64	3,507	481	626	16,471	3,324	1,831	1,307	27,611

The difference between the group and charity fixed assets is the cost of assets in the course of construction of £85,000 and the exclusion of the intra-group profit £641,000. The intra-group profit arose from the construction and sale of PetAid hospital buildings by subsidiaries of the charity.

Assets of gross amount £17,270 (2008: £17,270), accumulated depreciation £17,270 (2008: £17,270) are subject to an operating lease to a third party. Aggregate rentals receivable by the group in the accounting period were £6,882 (2008: £6,882).

11,849

10,116

58,728

2008

15,925

4,336

6,236

67,254

2009

7. Fixed asset in	nvestments
-------------------	------------

Overseas equities

Total

Other structured investments

Cash funds and on deposit

			Tenanted	properties	
Group and charity	Listed	Unlisted		Long	
	investments	investments	Freehold	leasehold	Total
At 1 January 2009	58,728	-	2,217	251	61,196
Additions/transfers in	2,071	-	-	-	2,071
Withdrawals/transfers out	(173)	-	-	-	(173)
Net gains/(losses) on revaluations and disposals	6,628	-	213	15	6,856
At 31 December 2009	67,254	-	2,430	266	69,950
Historical cost					
At 31 December 2009	62,935	-	632	140	63,707
				2009	2008
UK listed investments are represented by					(restated)
UK equities				29,329	24,468
UK bonds				7,509	182
International bonds				-	7,980
Property unit trusts				3,919	4,133

The 2008 comparative above has been restated to classify the Special Situation Fund of £3,490,000 into its component parts rather than as separate classification.

At 31 December 2009 the charity had the following holdings constituting more than 5% of the portfolio market value:

	2007	2000
Newton Fund Managers Fixed Interest Unit Trust	-	3,487
Newton International Bond Fund	-	4,493
Newton Fund Managers Special Situations Fund	5,280	3,490
Newton Real Return Fund	4,336	-

The charity is not aware of any material restrictions which might affect the realisation of any of its listed securities.

Within fixed asset investments, investment properties include a valuation as at 31 December 2009 of £2,696,000 undertaken by qualified professional valuers working for the company of DTZ Debenham Tie Leung, Chartered Surveyors, acting in the capacity of External Valuers. All such valuers are Chartered Surveyors, being members of the Royal Institution of Chartered Surveyors (RICS). All properties were valued on the basis of Market Value. Their opinion of the market value of each of the properties was primarily derived using comparable recent market transactions on arm's length terms. All valuations were carried out in accordance with the RICS Appraisal and Valuation Standards based on the information provided by the charity. Their valuation report is dated 8 February 2010 (the Valuation Report) and is an updated desktop valuation following on from the report for 31 December 2008.

In 2008 two properties were reclassified from investment properties to fixed assets at the end of the year; one property was reclassified from fixed assets to investment properties; the net gain in revaluations and disposals in 2008 included the revaluation gain of £120,327 for the property transferred in.

8. Debtors	G	Group		
	2009	2008	2009	2008
Accrued legacies	2,026	2,492	2,026	2,492
Amounts due from subsidiary undertakings	-	-	2,629	3,577
Income tax recoverable	562	495	562	495
Sundry debtors	1,601	1,614	1,130	1,081
Prepayments	1,329	1,285	1,329	1,285
Total	5,518	5,886	7,676	8,930

The charity has received notification of entitlement to legacies amounting to approximately £24,762,000 (2008: £26,195,000).

This total has not been recognised as income at 31 December 2009, but represents a contingent asset that will be recognised in future years.

Net investment in finance leases stood at £nil (2008: £nil); the cost of assets acquired for letting under finance lease was £nil (2008: £nil) and the aggregate rentals receivable in the year totalled £nil (2008: £nil).

				Interest bearing
Group and charity				deposit accounts
At 1 January 2009				917
Addition				2,716
At 31 December 2009				3,633
10. Creditors: amounts falling due within one year	Group		Charity	
	200	2008	2009	2008
Taxation and social security	95	888	953	888
Sundry creditors	2,050		1,748	1,598
Deferred income	194		194	356
Accruals	2,93	2,853	2,922	2,833
	6,13	6,094	5,817	5,675
11. Creditors: amounts falling due after more than one year			2009	2008
Group and charity				
Sundry creditors			-	12
			-	12
12. Provisions for liabilities				
			2009	2008
			2009	2008
Group and charity  These represent obligations for dilapidations in respect of rented properties whose leases	s expire by 2027		2009 432	2008
Group and charity	s expire by 2027			
Group and charity	s expire by 2027		432	307
Group and charity These represent obligations for dilapidations in respect of rented properties whose leases  13. Analysis of group net assets between funds			432	307 307
Group and charity These represent obligations for dilapidations in respect of rented properties whose leases  13. Analysis of group net assets between funds	Restricted	Designated	432	307 307
Group and charity These represent obligations for dilapidations in respect of rented properties whose leases  13. Analysis of group net assets between funds Fund balances at 31 December 2009 are represented by:	Restricted		432 432 General	307 307 <b>Total</b>
Group and charity These represent obligations for dilapidations in respect of rented properties whose leases  13. Analysis of group net assets between funds Fund balances at 31 December 2009 are represented by:  Tangible fixed assets		<b>Designated</b>	432 432 General	307 307 <b>Total</b> <b>26,668</b>
Group and charity These represent obligations for dilapidations in respect of rented properties whose leases  13. Analysis of group net assets between funds Fund balances at 31 December 2009 are represented by:  Tangible fixed assets Investments	Restricted		432 432 General	307 307 <b>Total</b>
Group and charity These represent obligations for dilapidations in respect of rented properties whose leases  13. Analysis of group net assets between funds Fund balances at 31 December 2009 are represented by:  Tangible fixed assets Investments Current assets Creditors – amounts falling due within one year	Restricted	<b>Designated</b>	432 432 General 24,746 35,840	307 307 Total 26,668 69,950
Group and charity These represent obligations for dilapidations in respect of rented properties whose leases  13. Analysis of group net assets between funds Fund balances at 31 December 2009 are represented by:  Tangible fixed assets Investments Current assets Creditors – amounts falling due within one year Creditors – amounts falling due after more than one year	Restricted	<b>Designated</b>	432 432 General 24,746 35,840 12,895 (6,133)	307 307 Total 26,668 69,950 14,856 (6,133)
Group and charity These represent obligations for dilapidations in respect of rented properties whose leases  13. Analysis of group net assets between funds Fund balances at 31 December 2009 are represented by:  Tangible fixed assets Investments Current assets Creditors – amounts falling due within one year	Restricted	<b>Designated</b>	432 432 General 24,746 35,840 12,895	307 307 Total 26,668 69,950 14,856 (6,133)
Group and charity These represent obligations for dilapidations in respect of rented properties whose leases  13. Analysis of group net assets between funds Fund balances at 31 December 2009 are represented by:  Tangible fixed assets Investments Current assets Creditors – amounts falling due within one year Creditors – amounts falling due after more than one year	Restricted	<b>Designated</b>	432 432 General 24,746 35,840 12,895 (6,133)	307 307 Total 26,668 69,950 14,856
Group and charity These represent obligations for dilapidations in respect of rented properties whose leases  13. Analysis of group net assets between funds Fund balances at 31 December 2009 are represented by:  Tangible fixed assets Investments Current assets Creditors – amounts falling due within one year Creditors – amounts falling due after more than one year Provisions for liabilities	1,922 - 1,961 - -	Designated  - 34,110	432 432 General 24,746 35,840 12,895 (6,133) - (432)	307 307 Total 26,668 69,950 14,856 (6,133)

						£′000
14. Statement of funds	At 1	Incoming	Outgoing	Gains/		At 31
J	anuary 2009	resources	resources	(losses)	Transfers	December 2009
General fund	33,215	86,999	(83,653)	2,709	(2,354)	66,916
Designated funds						
PetAid hospital replacement	30,120	-	-	-	3,990	34,110
	30,120	-	-	-	3,990	34,110
Unrestricted funds excluding pension reserve	93,335	86,999	(83,653)	2,709	1,636	101,026
Pension reserve	100	-	-	-	(1,636)	(1,536)
Total unrestricted funds	93,435	86,999	(83,653)	2,709	-	99,490
Restricted funds						
Huyton, Liverpool PetAid hospital, The Thomas Williams Centre	217	-	(12)	-	-	205
Veterinary treatment in the Blackburn area	57	-	(43)	-	-	14
Restricted legacies	1,863	5,437	(5,423)	-	-	1,877
Equipment and van for Kent	83	-	(13)	-	-	70
Belfast Urban Development grant	64	-	(3)	-	-	61
Kirkdale, Liverpool PetAid hospital, The Jeanne Marchig Centre	72	44	(5)	-	-	111
Kirkdale, Liverpool PetAid hospital, The Jeanne Marchig Centre – appea	al 932		(39)	-	-	893
Sunderland PetAid hospital appeal		338		-	-	338
Shamrock Street, Glasgow PetAid hospital appeal		180	(10)	-	-	170
Llanelli PetAid branch appeal		14	(1)	-	-	13
Digital x-ray appeal		136	(10)	-	-	126
Plymouth PetAid hospital appeal		3	-	-	-	3
Operating table – Wolverhampton PetAid hospital		2	-	-	-	2
Veterinary Care Assistants		37	(37)	-	-	-
Total restricted funds	3,288	6,191	(5,596)	-	-	3,883
Total funds excluding pension reserve	6,623	93,190	(89,249)	2,709	1,636	104,909
Total funds	6,723	93,190	(89,249)	2,709	-	103,373

The General fund represents the free funds of the charity which are not designated for particular purposes.

Designated funds have an anticipated lifespan of five years or less, apart from one exception noted below. The full amounts required are designated by Council at the outset, and the costs incurred under the respective projects and activities are charged to those funds as they arise over the life of the former.

The designated funds have been established for the following purposes:

• PetAid hospital replacement fund, designated for the replacement of hospitals at the end of their economic lives; this is a long-term fund with an indefinite life.

A transfer from the General fund of £3,990,000 has been made to increase the fund to the current projected level.

The restricted funds have been provided for the following purposes:

- Huyton, Liverpool PetAid hospital, The Thomas Williams Centre, funded by the European Regional Development Fund. The grant will be released to the General fund over the economic life of the PetAid hospital.
- Veterinary treatment in the Blackburn area funded by the estate of Mrs C R Brown. During the year special requests for veterinary treatment in this area totalled £43,000 (2008: £46,000).
- Funds bequeathed by legators for use within a specific geographical location. The balance carried forward comprises legacies received and not yet expended at Huddersfield £7,000, Northampton £8,000, Ilford £1,045,000 and Aston, Birmingham £817,000.
- · Legacy received from the estate of Mrs B J Morris deceased for the provision of veterinary equipment and van in Kent.
- An urban development grant towards the PetAid hospital at Belfast from the Department of Social Development, Northern Ireland. The grant will be released to the General fund over the economic life of the PetAid hospital.
- Donation received from Stiftung zur Forderung der Tierschutzes for building Kirkdale, Liverpool PetAid hospital, The Jeanne Marchig Centre, to be written off over the life of the hospital.
- · Donations received regarding the Shamrock Street, Glasgow PetAid hospital appeal, will be released over the life of the asset.
- · Donations received regarding the Llanelli PetAid branch appeal will be released over the life of the branch.
- Donations received regarding the Digital x-ray appeal, which will be released over the life of assets purchased at varying locations.
- Plymouth PetAid hospital appeal donations have yet to be expended.
- Donations received for an operating table at Wolverhampton PetAid hospital, to be expended over the life of the asset.
- Donations received from an appeal for the ongoing costs of Veterinary Care Assistants.

		£′000
15. Capital commitments	2009	2008
Group and charity		
Authorised but not contracted	5,517	5,531
16. Operating lease commitments	2009	2008
Group and charity		
Annual commitments not provided for in these financial statements under non-cancellable		
operating leases for land and buildings are as follows:		
Leases which expire		
Within one year	417	197
Within two to five years	1,966	1,889
After five years	1,468	1,774
	3,851	3,860

#### 17. Subsidiary undertakings

The charity holds 100% of the issued share capital of each of the following companies, all of which are registered in England:

PDSA Trading Limited Principal activities: operation of lotteries, mail order catalogues, sale of financial services and new goods

through PDSA's chain of stores.

PDSA Property Services Limited Principal activities: construction of new PetAid hospitals for the charity.

PDSA PetAid Enterprises Limited Principal activities: provision of preventive veterinary services and the construction of new

PetAid hospitals for the charity.

The total taxable profit is gifted to the charity. No loans are advanced by the charity to its subsidiaries. A summary of the results of the subsidiaries is shown below.

For the year ended 31 December		PDSA Trading F Limited		PDSA Property Services Limited		PDSA PetAid Enterprises Limited	
	2009	2008	2009	2008	2009	2008	
Turnover	9,409	9,722	-	211	4,405	4,952	
Cost of sales	(2,750)	(3,497)	-	(52)	(3,321)	(4,113)	
Gross profit	6,659	6,225	_	159	1,084	839	
Administration expenses	(4,222)	(3,284)	(2)	(2)	(281)	(282)	
Net profit	2,437	2,941	(2)	157	803	557	
Interest received	5	33	1	5	5	61	
Gifted to The People's Dispensary for Sick Animals	(2,442)	(2,974)	-	(162)	(808)	(618)	
Retained profit	-	-	(1)	-	-	-	

The aggregate of the assets, liabilities and funds was:

	PDSA Trading F Limited		. ,		•	s PDSA PetAid Enterprises Limited	
	2009	2008	2009	2008	2009	2008	
Assets	1,849	1,919	27	293	1,157	1839	
Liabilities	(1,842)	(1,912)	(28)	(293)	(1,157)	(1,839)	
Funds	7	7	(1)	-	-	-	

#### 18. Related parties

There are no transactions with related parties which require to be reported in accordance with FRS 8 Related Party Disclosures.

£ millions

#### 19. Pension scheme

The charity operates a defined benefit pension scheme. The most recent triennial actuarial valuation was as at 31 December 2008 and showed a deficit of £16.5 million. The contributions to the scheme by the charity in 2009 were £4.5 million, including a special contribution of £1.7 million. A future funding schedule has been agreed with the trustees of the Retirement Benefit Plan to eliminate the deficit over the fifteen years to December 2023.

The deficit as calculated under FRS17 has been updated by an independent qualified actuary as at 31 December 2009. FRS17 requires the following disclosure:

#### Amounts for the current and previous four periods

	2009	2008	2007	2006	2005
Scheme's liabilities	(62.2)	(50.3)	(58.1)	(55.7)	(54.2)
Scheme's assets	60.7	50.4	52.3	45.0	35.3
(Deficit)/surplus	(1.5)	0.1	(5.8)	(10.7)	(18.9)
Experience adjustment on liabilities	1.7	-	-	(1.4)	-
Experience adjustment on assets	3.9	(9.1)	(0.3)	2.7	3.5
•					

#### Principal actuarial assumptions used for the FRS17 calculations

	2009	2008
Discount rate	5.80%	6.50%
Rate of increase in Retail Prices Index	2.75%	2.75%
Rate of increase in salaries	3.00%	3.75%
Average rate of increase in pensions	2.70%	2.70%
Proportion of members commuting maximum allowable pension for cash at retirement	100%	100%
Average expected future life at age 65 for:		
Male currently aged 65	21.7	21.7
Female currently aged 65	24.0	24.0
Male currently aged 45	21.7	21.7
Female currently aged 45	24.0	24.0

#### Assets and liabilities of the scheme

Net (liability)/asset		(1.5)		0.1
Related deferred tax (liability)/asset		no allowance		no allowance
Total (deficit)/surplus		(1.5)		0.1
Funded (deficit)/surplus		(1.5)		0.1
Present value of funded liabilities		(62.2)		(50.3)
Total value of assets		60.7		50.4
Cash	0.50%	2.4	2.00%	6.7
Equities	6.60%	30.1	6.60%	20.2
Gilts	4.40%	23.5		n/a
Bonds	5.80%	4.7	6.50%	23.5
Assets	Expected return		Expected return	
		2009		2008

The assumptions about the return on assets are as follows: the bond rate is based on an annual yield on over 15 year AA rated corporate bonds as recorded by lboxx; the equities rate has been derived from the risk-free rate of return (taken as the yield on fixed interest government bonds) and an equity risk premium of 2.2% per annum; the cash rate is based on clearing bank base rate.

Copaming value of scheme's liabilities   So.3   So.1			£ millions
Service cost	Reconciliation of the value of the scheme's liabilities	2000	2009
Service cost 1,7 2,9 4		2009	2008
Service cost 1,7 2,9 4	Opening value of scheme's liabilities	50.3	58.1
Amenitare contributions         3.3         3.4           Archurolic Isossez/(gains)         8.0         (13.4)           Archurolic Isossez/(gains)         6.0         (13.4)           Closing value of the scheme's Islabilities         6.2         50.3           Reconcillation of the value of the scheme's assets         because the contribution of the value of the scheme's assets has been derived as the weighted average of the expected return on the scheme's assets has been derived as the weighted average of the expected returns on the cottagories of assets held by the scheme at the opening bolonce sheet date.         2009         2008           Oppening value of the scheme's assets         50.4         52.3         3.2         19.11           Expected return         3.0         3.4         4.5 <td< td=""><td>Service cost</td><td>1.7</td><td>2.9</td></td<>	Service cost	1.7	2.9
1	Past service cost	-	-
13.4     13.5     13.6     13.6     13.6     13.7     13.6     1	Member contributions		
Recordination of the value of the scheme's liabilities  Recordination of the value of the scheme's assets  Recordination of the value of the scheme's assets has been derived as the weighted average of the expected returns on the categories of assets held by the scheme at the opening balance sheel date.    2009			
Closing value of the scheme's liabilities   52.2   50.3	The state of the s		, ,
Reconciliation of the value of the scheme's assets The overall expected return on the scheme's assets has been derived as the weighted average of the expected returns on the categories of assets held by the scheme at the opening balance sheet date.    2009	Benefits paid	(1.9)	(1.4)
The overall expected return on the scheme's casets has been derived as the weighted overage of the expected returns on the categories of assets held by the scheme at the opening balance sheet date.    2009	Closing value of the scheme's liabilities	62.2	50.3
2009   2008   2009   2008   2009   2008   2009   2008   2009   2008   2009	Reconciliation of the value of the scheme's assets		
2009   2008   2009   2008   2009   2008   2009   2008   2008   2009   2009   2008   2009   2008   2009   2008   2009   2008   2009   2008   2009		returns on the	
Superior feature   Substitute	categories of assets from 5, the seriotic at the opening squares shoot date.	2009	2008
Superior feature   Substitute	Opening value of the scheme's assets	50.4	52.3
1,1   2,009   2,008   2,009			
A	·		
Member contributions (1.9) (1.4) (1.4) (1.9) (1.4) (1.9) (1.4) (1.9) (1.4) (1.9) (1.4) (1.9) (1.4) (1.9) (1.9) (1.4) (1.9) (1.9) (1.4) (1.9) (1.			
Closing value of the scheme's assets  Return on the scheme's assets  The actual return on the scheme's assets was  The actual return on the scheme's assets was  The actual return on the scheme's assets was  Service cost  The actual return on the scheme's assets was  The actual return on the scheme's assets was  The actual return on the scheme actual to operating profit  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing of provisions  The actual return on the scheme actual to financing actual to financi		0.8	0.7
Return on the scheme's assets  The actual return on the scheme's assets was  The actual return on the scheme's assets was  Analysis of the amount charged to operating profit  Service cost  Total  To	Benefits paid	(1.9)	(1.4)
The actual return on the scheme's assets was 6.9 (5.7)  Analysis of the amount charged to operating profit  Service cost 2009 2008 1.7 2.9  Fotal 1.7 2.9  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.4 (3.3) (3.4)  Fotal (0.3) 0.0  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.4 (3.3) (3.4)  Fotal (0.3) 0.0  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.4 (3.3) (3.4)  Fotal (0.3) 0.0  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.0 3.4 (3.3) (3.4)  Fotal (0.3) 0.0  Analysis of the amount credited to financing of provisions  Expected of the amount credited to financing of provisions (3.3) (3.4)  Fotal (1.1) 4.3  Countriction (1.2) 4.3  Expected scheme assets 3.0 3.0 3.4 (3.3) (3.4)  Fotal (1.1) 4.3  Fotal (1.1.5) 6.7  Employer contribution (1.1.5) 6.7  Employer contribution (2.4 5.7)  Expected employer's regular contribution for 2010 2.4 5.7  Expected contribution in line with agreed future funding schedule 1.7	Closing value of the scheme's assets	60.7	50.4
The actual return on the scheme's assets was 6.9 (5.7)  Analysis of the amount charged to operating profit  Service cost 2009 2008 1.7 2.9  Fotal 1.7 2.9  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.4 (3.3) (3.4)  Fotal (0.3) 0.0  Annount recognised in the Consolidation Statement of Financial Activities  Actuarial (losses)/gains (4.1) 4.3  Fotal (1.5)	Poturu en the scheme's assets		
Analysis of the amount charged to operating profit  Service cost  2009 1.7 2.9  Total  1.7 2.9  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.4 nterest on the scheme liabilities  3.0 3.4  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.0 3.4  Total  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.0 3.4  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.0 3.4  Analysis of the amount credited to financing of provisions  2009 2008 Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.3) 0.0  Analysis of the amount credited to financing of provisions  (0.4) 0.3 0.4 0.3 0.4 0.3 0.4 0.3 0.4 0.3 0.4 0.3 0.4 0.	Reform on the scheme's assets	2009	2008
Service cost 1.7 2.9  Total 1.7 2.9  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.4 (3.3) (3.4)  Total (0.3) 0.0  Amount recognised in the Consolidation Statement of Financial Activities  Actuarial (losses)/gains (4.1) 4.3  Total (4.1) 4.3  Cumulative actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses (11.5)  Total (11.5)  Employer contribution Expected employer's regular contribution for 2010 Expecial contribution in line with agreed future funding schedule 1.7	The actual return on the scheme's assets was	6.9	(5.7)
Service cost 1.7 2.9  Total 1.7 2.9  Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.4 interest on the scheme liabilities (3.3) (3.4)  Total (0.3) 0.0  Amount recognised in the Consolidation Statement of Financial Activities  Actuarial (losses)/gains (4.1) 4.3  Total (4.1) 4.3  Comulative actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses (11.5)  Total (11.5)  Employer contribution Expected employer's regular contribution for 2010 2.4  Especial contribution in line with agreed future funding schedule 1.7	Analysis of the amount charged to operating profit		
Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 2009 3.0 3.4 Interest on the scheme liabilities (3.3) (3.4)  Total  Actuarial (losses)/gains (4.1) 4.3  Total  Comulative actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  Aggregate of actuarial losses  Total  (11.5)  Total  (11.5)  Employer contribution Expected employer's regular contribution for 2010 Expected employer's regular contribution in line with agreed future funding schedule  2009 2008 (4.1) 4.3  Comulative actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  (11.5)		2009	2008
Analysis of the amount credited to financing of provisions  Expected return on the scheme assets 3.0 3.4 (3.3) 3.4 (3.3) (3.4)  Total (0.3) 0.0  Amount recognised in the Consolidation Statement of Financial Activities  Actuarial (losses)/gains 2009 2008 (4.1) 4.3  Total (4.1) 4.3  Total (4.1) 4.3  Cumulative actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses (11.5)  Total (11.5)  Employer contribution Expected employer's regular contribution for 2010 2.4 (5.5)  Expecial contribution in line with agreed future funding schedule 1.7	Service cost	1.7	2.9
Expected return on the scheme assets Interest on the scheme liabilities  Total  Amount recognised in the Consolidation Statement of Financial Activities  Actuarial (losses)/gains  Actuarial (losses)/gains  Actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  (11.5)  Total  (11.5)  Employer contribution  Expected employer's regular contribution for 2010  Special contribution in line with agreed future funding schedule	Total	1.7	2.9
Expected return on the scheme assets Interest on the scheme liabilities  Actuarial (losses)/gains  Actuarial (losses)/gains  Actuarial (losses)/gains  Actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  Aggregate of actuarial losses  Expected employer's regular contribution for 2010  Expected contribution in line with agreed future funding schedule  3.0 (3.3) (3.4) (3.4) (3.3) (0.3) 0.0  2009 2008 (4.1) 4.3  Commutative actuarial gain or loss recognised in the Consolidated SOFA  (11.5)  Expected employer's regular contribution for 2010 Expected contribution in line with agreed future funding schedule	Analysis of the amount credited to financing of provisions		
Expected return on the scheme assets Interest on the scheme liabilities  Actuarial (losses)/gains  Actuarial (losses)/gains  Actuarial (losses)/gains  Actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  Aggregate of actuarial losses  Interest on the scheme liabilities  2009 2008 (4.1) 4.3  Cumulative actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  (11.5)  Employer contribution  Expected employer's regular contribution for 2010  Expected employer's regular contribution in line with agreed future funding schedule  1.7		2000	2008
Interest on the scheme liabilities  Interest on the scheme liabili	Expected return on the scheme assets		
Actuarial (losses)/gains  Actuarial (losses)/gains  Actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  Aggregate of actuarial losses  Total  (11.5)  Employer contribution Expected employer's regular contribution for 2010 Special contribution in line with agreed future funding schedule			
Actuarial (losses)/gains  Actuarial (losses)/gains  Actuarial (losses)/gains  Actuarial (losses)/gains  (4.1)  4.3  Computative actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  (11.5)  Total  Employer contribution  Expected employer's regular contribution for 2010  Special contribution in line with agreed future funding schedule  2009 2008 4.3  Cumulative actuarial (losses)/gains  (4.1) 4.3  Cumulative actuarial gain or loss recognised in the Consolidated SOFA  (11.5)  Employer contribution  Expected employer's regular contribution for 2010  Special contribution in line with agreed future funding schedule		<b>(</b> === <b>,</b>	( /
Actuarial (losses)/gains  Actuarial (losses)/gains  (4.1)  4.3  Cumulative actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  (11.5)  Fotal  Employer contribution Expected employer's regular contribution for 2010 Expected contribution in line with agreed future funding schedule  2009 (4.1)  4.3  Cumulative actuarial losses  (11.5)  Employer contribution Expected employer's regular contribution for 2010  2.4  Expected contribution in line with agreed future funding schedule	Total	(0.3)	0.0
Actuarial (losses)/gains  (4.1) 4.3  Fotal  Cumulative actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  (11.5)  Fotal  Employer contribution  Expected employer's regular contribution for 2010  Special contribution in line with agreed future funding schedule  1.7	Amount recognised in the Consolidation Statement of Financial Activities		
Comulative actuarial gain or loss recognised in the Consolidated SOFA  Aggregate of actuarial losses  (11.5)  Comployer contribution  Expected employer's regular contribution for 2010  Special contribution in line with agreed future funding schedule  (4.1)  4.3  (11.5)  (11.5)		2009	2008
Aggregate of actuarial losses  (11.5)  Total  Employer contribution  Expected employer's regular contribution for 2010  Special contribution in line with agreed future funding schedule  (11.5)	Actuarial (losses)/gains	(4.1)	4.3
Aggregate of actuarial losses  (11.5)  Total  Employer contribution  Expected employer's regular contribution for 2010  Special contribution in line with agreed future funding schedule  1.7	Total	(4.1)	4.3
Employer contribution Expected employer's regular contribution for 2010 Special contribution in line with agreed future funding schedule  1.7	Cumulative actuarial gain or loss recognised in the Consolidated SOFA		
Employer contribution Expected employer's regular contribution for 2010 Special contribution in line with agreed future funding schedule  1.7	Aggregate of actuarial losses	(11.5)	
Employer contribution Expected employer's regular contribution for 2010 Special contribution in line with agreed future funding schedule  1.7	Total	(11.5)	
Expected employer's regular contribution for 2010  2.4  Special contribution in line with agreed future funding schedule  1.7			
Special contribution in line with agreed future funding schedule  1.7		2.4	
Total 4.1			
	Total	4.1	





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